

Johnson Controls, Inc.
Automotive Systems Group
49200 Haylard Drive
Post Office Box 8010
Plymouth, MI 48170



Gary A. Erickson
Money Management Educators
1051 Perimeter Drive, Suite 755
Schaumburg, IL 60173

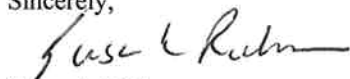
Dear Mr. Erickson:

Our employees at Johnson Controls in Plymouth, Michigan have greatly benefited from the numerous workshops that you have conducted in recent years. The workshops are always well organized and contain informative and useful material. Furthermore, your professional style mixed with humor engages the audience and illustrates that the workshop topics are both useful and fun.

The feedback that we regularly receive from employees is extremely positive and the individual sessions held are a valued additional benefit. Also, the newsletter that you provide, if requested, is an excellent resource. All of this is always done without a charge to the Company or employees and without solicitation.

I look forward to having Johnson Controls employees attend future workshops.

Sincerely,


Susan L. Richman
Director of Compensation